

Capabilities Statement

EDSOL Communications (Edsol) provides IT solutions for Government agencies, as well as small and mid-size private sector clients. Our focus is ensuring that our clients' network and computer systems are secure, reliable and working at their optimal levels.

CORE COMPETENCIES

- **IT Help Desk:** Acquisition, diagnostic and repair, updates and maintenance; email client configuration and functionality of desktop and mobile applications; troubleshooting.
- **Network Administration:** Design, configurations, monitoring and maintenance; equipment acquisition, implementation and maintenance; data migration and management, VoIP planning, setup and administration.
- **Cabling Infrastructure:** Cable installation for Voice, Data, AV, and Security Cameras; Copper and Fiber Optics splicing, termination and testing; patch panel extensions.
- **Network Assessments and Security:** Penetration Testing, analysis of IT and security operations (IT controls, systems, operations and administration); security policies and procedures implementation.
- **Value Added Reseller (VAR):** hardware, software and networking components from a wide list of technologies partners.

DIFFERENTIATORS

- **Customer-First Focus:** 14 years of experience delivering IT Solutions to 50+ clients annually, with 90% client retention.
- **Fast, Reliable Support:** Response times on resolving non-critical issues in under 2 hours.
- **Comprehensive IT Solutions:** Serving 52 clients daily, managing an average of 35 tickets per day across multiple industries, from managed services to hardware and software deployment.

PAST PERFORMANCE

U.S. Army TAP, JBM-HH (Prime Contract W91QV121C0053, \$426K, Sept 2021-Present): Provide IT support for 75+ workstations, ensuring compliance with Army/DoD security standards. Manage updates, troubleshoot systems, and deliver statistical reporting. Host 200+ WebEx meetings yearly for over 7,000 participants. Experienced with Tier 3 investigations and CAC access. Contact: Juan Carlos Rodriguez, TAP Services Manager, (703) 696-9603, juan.c.rodriguez64.civ@army.mil

American Institute of Architects (AIA) DC Chapter (Prime Contract, \$205K, Oct 2010-Present): Provide Managed IT Services, network maintenance and IT Help Desk Support. Provided emergency IT recovery, restoring 1.5TB of data post-flood. Implemented VoIP systems, cabling, and server configurations. Contact: Mary Fitch, Executive Director, (202)347-9403 x 2001, mfitch@aiadc.com

Metropolitan Washington Airports Authority (MWAA) (Subcontract, \$159K, Nov 2019-May 2022): Installed Copper and Fiber Optics infrastructure at DCA and IAD airports. Replaced Cat 5/6 cables, performed fiber splicing, terminations, and testing, ensuring telecom systems' reliability. Contact: Mike Vaughn, Operation Manager, Netcom Technologies, (703) 405-4104, mvaughn@netcomtec.com

COMPANY DATA

Registered Company Name:
Edsol Communications, LLC
SAM Registration: Active
UEI #: FGB3HLZLKGZ9
Year Founded: 2010
CAGE Code: 7W7F3
Business Size: Small Disadvantaged
Active DoD **Top Secret** resources
Accepting Government Purchase Cards (**GPC**)
President/CEO: Oscar Herrera,
oscar.herrera@edsolcom.com,
301-802-9295

NAIC CODES

541519; 541512; 541513;
518210; 517810; 517111;
517121; 541611; 238210

PSC CODES

7020; 7042; 7A21; 7B20; 7B21;
7B22; 7D20; 7E21; 7G21; 7H20;
7J20; DB02; DB10; DD01;
DE02; DE10; DE11; DF01; DF10;
DJ01; DJ10; DK01; DK10

CERTIFICATIONS

Federal
8(A) (exit date: 10/17/2027)
HUBZone – SBA Program

State & Local
MBE/DBE/SBE – MDOT
SBR – MD DGS
DBE/SBE – WMATA (Metro)
DBE – DDOT (DC Department of Transportation)
LD BE – MWAA (Metropolitan Washington Airport Authority)

CONTRACT VEHICLES

GSA 8(a) STARS III GWAC
(Best-in-Class)
Contract # 47QTCB22D0378 (as Joint Venture: Edin Solutions)

GSA Multiple Award Schedule
Contract # 47QTC A23D0019