

# CAPABILITIES STATEMENT

EDSOL Communications provides full-service IT solutions for small and mid-size business and organizations in Maryland, Virginia and Washington DC. Our focus is to ensure that our clients' network and computer systems are secure, reliable and working at their optimal level so they can focus on their core business mission and rely on their technology systems and infrastructure to accelerate their productivity and business growth.

## CORE CAPABILITIES

- **IT Consulting and Advisory**  
 We analyze your business technology issues and short-term and long-term needs and objectives, and provide advice on comprehensive strategies for integrated solutions to fit your business needs and budget.
- **Information Technology Services**  
 We optimize IT to ensure that your investments (systems, processes, resources) are running at optimum performance and they are fit for your business growth.
  - **Network assessment, design and configuration**
  - **Ongoing computer maintenance, support and repair**
  - **Wireless Solutions (Access Points, Mesh WiFi devices)**
  - **Phone system installation and support (VoIP, Hosted PBX)**
  - **Network wiring (for data and voice)**
  - **Data Migration to Cloud**
- **Security (NIST/FISMA Compliance)**  
 We stay informed about potential vulnerabilities and implement specific measures and policies to prevent security threats such as viruses, malware, employee malpractice and other types of security breaches, with the goal of protecting your network on an ongoing basis.
  - **Network security, anti-virus and anti-spam**
  - **Data Backup Solutions (implementation, maintenance and monitoring)**
  - **Disaster Recovery**
- **Managed Services**  
 EDSOL provides your business with fast and reliable remote and on-site support. Our monitoring solutions allow us to detect and repair any issues before they affect your systems and business productivity.
  - **Managed Infrastructure Services (Firewalls, routers, network and POE switches)**
  - **Managed Cloud Hosted File Sharing and Email Services**
  - **Managed PBX Cloud Hosted VOIP Phone Systems**
  - **Server Systems Setup and Administration**
  - **Computer Help desk services**

## CERTIFICATIONS

- 8(A) – SBA Program
- MBE/DBE/SBE – MDOT  
 MBE – Minority Business Enterprise  
 DBE – Disadvantaged Business Enterprise  
 SBE – Small Business Enterprise
- HABE – Hispanic American Business Enterprise
- LDBE – Local Disadvantaged Business Enterprise



## NAICS CODES

- 541512 Computer Systems Design Services
- 541519 Other Computer Related Services
- 518210 Data processing, hosting, and related services
- 238210 Electrical Contractors and Other Wiring Installation
- 541611 Administrative Management and General Management Consulting Services

## DIFFERENTIATORS

- Our people and their personal approach
- Core Capabilities Expert knowledge
- Cost Effective Solutions
- Virtual CIO to the Federal Market
- Honesty and Integrity
- Outstanding Help Desk Support

## GENERAL INFORMATION

*Registered Company Name:* Edsol Communications, LLC  
*DBA:* EDSOL  
*Year founded:* 2010  
*D-U-N-S number:* 052343930  
*CAGE number:* 7W7F3

## PARTNERS /AUTHORIZED RESELLER

We are **VAR (Value Added Reseller)** offering consulting, design, implementation and training services around the hardware, software and networking components we resell, and acting as a single point of contact between multiple IT vendors, making it easier for organization to purchase and manage a variety of technologies. Some of our partners are:

